

CompletePBX

CXE, CXR & CTS Series of Business Telephony Solutions





What Is CompletePBX v.3?

It is a comprehensive business telephony solution with no per user license fees! **Standard** features include:

Simple Management

- desktop call management
- visual voicemail
- browser-based administration

Efficient Communications

- smart phone integration
- unified messaging
- presence management
- conference bridges
- video calling

Inbound Call Center / Customer Service Aids

- call recording
- graphical call reporting
- integrated chat
- unlimited auto attendants





CompletePBX: How it Differs from XR/XE

- Increased security and protection
- Streamlined maintenance
- Enhanced user experience
 - Launch pad
 - Permission-based views



- Built-in entry-level inbound call center
 - Upgraded dashboard
 - Most popular features are standard
 - Includes call statistics reporting



Complete Solution from Single Mfr

- Enterprise level VoIP PBX solution, based on an open source platform, provided by a single manufacturer
- Relevant for large companies that are unfamiliar or skeptical about open source software
- Sold only through a certified channel
- Equivalent to market leader systems, such as Avaya, Cisco, Mitel
 - But without the high price tag



Increased Security and Protection

- Intruder lockout (Fail2Ban)
 - System blocks intruder's IP address after repeated attempts during user-specified time frame
- Customized firewall protection
- Blacklisting
 - Blocks external calls from specific numbers
- Extensions routing controls
- Outbound call limit (CXE & CTS series)





Streamlined Maintenance

- Advanced upgrade settings
 - System allows single-point access for updates
 - Free upgrades under terms of XTAP service agreement
- Preserves old settings
 - During update the system keeps the old settings while adding the new
- Simple procedure for adding modules
 - Purchased
 - Custom development





Enhanced User Experience: Launch Pad

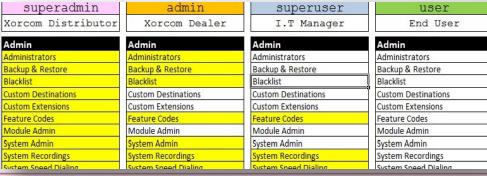




Custom-defined System

- System is divided into four different user roles based on authorization level (can be modified)
- Username / Password determines which options are displayed, hiding irrelevant sections
- Facilitates system configuration
- Prevents unwanted modifications to system
 settings
 Superadmin Admin Superuser Morcom Distributor
 Xorcom Distributor
 Xorcom Distributor
- Full root access allowed selectively

Business Telephony Solutions



www.xorcom.com

My Extension

- Accessible by any defined user
- Each user sees/manages own extension only
- Increases productivity & availability: never miss a sales call!
- Options
 - Call Monitor to review call log
 - Voicemail to play and download voicemail
 - Fax to send a fax (requires Outbound Fax option)
 - Feature Codes lists available feature codes
 - Follow Me defines Follow Me behavior
 - Phone Features menu defines phone features
 - Define VmX Locator
 - Settings sets language and notification settings





Built-in Entry-Level Inbound Call Center

- Improve customer service
- Browser-based switchboard for:
 - the receptionist
 - training employees
 - monitoring employees
 - call center functionality







Upgraded Dashboard with More Options

- Quick Status Check
 - Who's free
 - Length of current call
 - Identification of call party
- "Listen"
 - Listen to calls in progress
 - Great for quality monitoring

- "Whisper"
 - Speak with staff during call without interrupting the conversation
 - Great for training
- Internal dialogue
 - Consultation between staff during calls















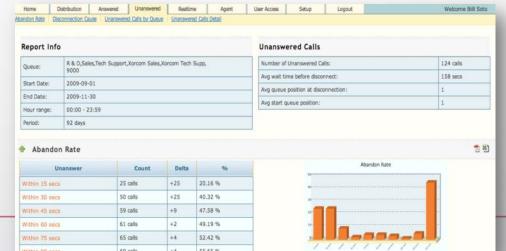






Call Center Statistics Reporting

- Great for monitoring activity to improve efficiency of organization / employees
- Two versions are available:
 - Lite Default on all CompletePBX systems
 - Pro Add-on module for CXE, CTS series



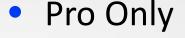




www.xorcom.com

Call Statistics Module Comparison

- Lite & Pro
 - Answered
 - Unanswered
 - Distribution
 - Service-level
 - Charting
 - Import/Export





- Queue Summary
- Call Waiting Detail
- Agent Status
- Search
 - CallerID
 - Agent
 - Queue
 - Period
 - Duration
- Customization options





What is X-TAP?

- The telephone system is the life-line of a business; customer needs uninterrupted telephone communications
- X-TAP is a premium support agreement for CompletePBX (HW+SW) that guarantees customers will receive excellent coverage at reasonable cost
- All CompletePBX are sold with at least 1 year
- Pricing is system-based (not per user)



Sample Service Agreement Certificate



hereby certifies that this

CompletePBX

with serial number: X107225

is covered under the Xorcom X-TAP agreement for the period

28-May-13 to 27-May-14

Visit the Xorcom Web site (<u>www.xorcom.com</u>) for X-TAP agreement terms and conditions.



cPBX Models: Software Specification

	CXR1000	CXR2000	CXR3000	CXE2000	CXE3000	CTS2000	CTS3000
Specification	a nneakma annas	20 14 14 14 14 14 14 14 14 14 14 14 14 14		0000/1111///		+	
Linux (Centos 6.x 32-bit)	✓	✓	✓	✓	✓	✓	✓
64-bit	×	×	*	×	✓	×	✓
FreePBX	2.10	2.10	2.10	2.10	2.10	2.10	2.10
Asterisk	1.8	1.8	1.8	1.8	1.8	1.8	1.8
Fail2ban Security Protection	✓	✓	✓	✓	✓	✓	✓
Rapid Tunneling	✓	✓	✓	✓	✓	✓	✓
Emergency Routing Module	✓	✓	✓	✓	✓	✓	✓
Advanced CDR Reporting	✓	✓	✓	✓	✓	✓	✓
Call Recording (pre-configured and on-the-fly)	*	✓	✓	✓	✓	✓	✓
Extensions Routing Controls	✓	✓	✓	✓	✓	✓	✓
Outbound Call Limit	*	×	*	✓	✓	✓	✓
Outbound FAX	*	×	*	✓	✓	✓	✓
TwinStar (hot failover) Support	*	×	*	*	*	✓	✓
Call Center Functionality							
Concurrent Call Center Agents	×	25	60	25	100	25	100
Switchboard (FOP2)	✓	✓	✓	✓	✓	✓	✓
maximum buttons	15	15	15	Unlimited	Unlimited	Unlimited	Unlimited
with Instant Messaging (IM)	×	×	*	✓	✓	✓	✓
with Voice Mail Explorer	×	×	×	✓	✓	✓	✓
Statistics Reporting (Lite)	✓	✓	✓	✓	✓	✓	✓
Statistics Reporting (Pro)	×	×	×	0	0	0	0



Current Offering (XE/XR Series)

- Still has its place in the portfolio:
 - Field-hardened; documented success of many satisfied customers over the years
 - Cost-effective solution
- Xorcom will continue to offer and support telephony solutions based on Elastix





In Summary: CompletePBX USPs*

- No per user license fees for feature-rich GUI: desktop call management; call recording; conference bridges; graphical reports; entrylevel inbound call center, etc.
- Increased security measures for greater protection against unauthorized use
- Streamlined maintenance for local control
- Enhanced user experience increasing productivity



Marketing Materials

- Price List
- Web pages
- Product brochures
- Presentations
 - cPBX Introduction
 - Call Center Functionality
- Roll-ups
- Data Sheets
- <u>Technical Documentation</u>
 - Getting Started Guides
 - Reference Guide
 - Access Codes
- Technical Training





THANK YOU

www.xorcom.com

